

# FinMart FINANCIAL SERVICES

**FinMart Home Loan Alliance – Grow Your  
Property Sales**



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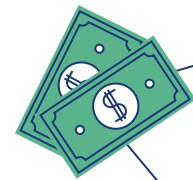
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Why FinMart?





All over Gujarat



# 01

## About FinMart



# Founders



**Mahir & Faiyaz come with this idea to start FinMart with a shared vision – to make finance simple, transparent, and accessible across Tier-2,3 cities and small towns with all products and services at one roof & especially to organize DSA Industry.**



## **Chartered Accountant**

CA Mahir Kachchhi brings financial expertise and corporate experience to the firm. He worked with EY (Big 4), Adani Group, CNK in specialised in Assurance domain with BFSI Industry, Capital Market.



## **Banker**

Faiyaz Dodhiya brings over five years of experience in financial products sales and relationship management. He had worked with IDFC First Bank, SMFG Credit India, Hinduja Housing Finance, Aditya Birla Capital, in customer behaviour, credit and branch level operation.

# Firm

- ➡ At FinMart, we make finance simple fast and accessible for Tier-2, Tier-3 cities and small villages.
- ➡ A one-stop solutions for all financial products and services with aim to organize DSA Industry.
- ➡ Authorized DSA/POSP channel with top banks, NBFCs, Insurance Companies & Mutual Funds.
- ➡ Strong backend support, transparent commission, and quick processing.



# Financial Products & Services

FinMart

Financial Services

CA Services

## Loans

1. Home Loan
2. Loan against Property (LAP)
3. Car Loans
4. Commercial Vehicle loans
5. Personal Loans
6. Business Loans (CC+OD)
7. Other loans

## Insurance

1. Term life Insurance
2. Health Insurance
3. Vehicle Insurance
4. Credit Insurance
5. Personal Insurance (Travel / Accident)
6. Business Insurance
7. Other Insurance

## Mutual funds

1. Invest smartly across any funds under any categories like equity, debt, hybrid.
2. SIP (Monthly) or Lumpsum amount

## Credit cards

1. Smart payment tool offering flexible credit, rewards and benefits.
2. All credit cards at one place

1. Accounting
2. Income Tax
3. GST
4. Audit
5. Other Services

\* Planning for Demat and Wealth management services



## About the Program



## 02. How It Works?

- ➡ Partner with FinMart for all your project home loans & LAP (Loan against Property)
- ➡ FinMart team manage end-to-end home loan processing for your clients / investors from pre-approval to disbursement.
- ➡ We provides loan assistance from top Banks/ NBFCs with smooth documentation, quick approval, and faster sale closure.
- ➡ Commission shared with builder / consultant after disbursement which is about 50% of FinMart commission.

## 03. Benefits to Builders / Consultants



- ➡ Increase sales conversion ratio with pre-sale finance.
- ➡ Dedicated relationship manager for your project.
- ➡ Hassle-free home loan execution for clients.
- ➡ Multiple banks = better approval chances with best offers.
- ➡ Quick TAT (Turnaround Time)
- ➡ High commission payout (50% of FinMart commission) on every closed deals.





# Why FinMart?

Experienced CA-led  
finance advisory

Quick TAT, reliable trusted  
services

Transparent commission  
structure

Compliance- driven  
professional approach





# Thanks!

Partner with FinMart – For Home Loan & LAP Solutions

For any questions?  
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