

# FinMart FINANCIAL SERVICES

**FinMart Professional Partner Program –  
Monetize Your Client Network**



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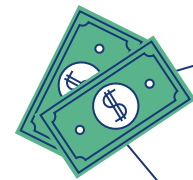
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Why FinMart?





All over Gujarat



# 01

## About FinMart



# Founders



**Mahir & Faiyaz come with this idea to start FinMart with a shared vision – to make finance simple, transparent, and accessible across Tier-2,3 cities and small towns with all products and services at one roof & especially to organize DSA Industry.**



## **Chartered Accountant**

CA Mahir Kachchhi brings financial expertise and corporate experience to the firm. He worked with EY (Big 4), Adani Group, CNK in specialised in Assurance domain with BFSI Industry, Capital Market.



## **Banker**

Faiyaz Dodhiya brings over five years of experience in financial products sales and relationship management. He had worked with IDFC First Bank, SMFG Credit India, Hinduja Housing Finance, Aditya Birla Capital, in customer behaviour, credit and branch level operation.

# Firm

- ➡ At FinMart, we make finance simple fast and accessible for Tier-2, Tier-3 cities and small villages.
- ➡ A one-stop solutions for all financial products and services with aim to organize DSA Industry.
- ➡ Authorized DSA/POSP channel with top banks, NBFCs, Insurance Companies & Mutual Funds.
- ➡ Strong backend support, transparent commission, and quick processing.



# Financial Products & Services

FinMart

## Financial Services

## CA Services

### Loans

1. Home Loan
2. Loan against Property (LAP)
3. Car Loans
4. Commercial Vehicle loans
5. Personal Loans
6. Business Loans (CC+OD)
7. Other loans

### Insurance

1. Term life Insurance
2. Health Insurance
3. Vehicle Insurance
4. Credit Insurance
5. Personal Insurance (Travel / Accident)
6. Business Insurance
7. Other Insurance

### Mutual funds

1. Invest smartly across any funds under any categories like equity, debt, hybrid.
2. SIP (Monthly) or Lumpsum amount

### Credit cards

1. Smart payment tool offering flexible credit, rewards and benefits.
2. All credit cards at one place

1. Accounting
2. Income Tax
3. GST
4. Audit
5. Other Services

\* Planning for Demat and Wealth management services



**Why Professionals?**



## 02. Why Professionals?



- ➡ You already have trusted client relationships.
- ➡ Client often ask for help in funding, credit advice, insurance or finance products.
- ➡ You can offer a complete 360' financial solutions under your professional umbrella.
- ➡ FinMart ensuring your client gets the best deal + enables you to earn referral income.





## 03. How It Works?

- ➡ You refer clients in need of financial products, FinMart team handles the process – Documentation, bank tie-up, approval, disbursement, client support.
- ➡ You receive referral fees (50% of FinMart commission) on every closed deals.
- ➡ **Benefits to professionals:** Additional revenue stream without disturbing your core work, Zero operational headache, Retain client trust, High payout ratio, Transparent process and quick turnaround.



## Why FinMart?

Multi-bank tie-ups

Dedicated back-office support

Quick TAT and high approval ratio

Compliance- driven  
CA led Professional approach





# Thanks!

Partner with FinMart – Empower your clients with better finance options

For any questions?  
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